

Downer



**Energy &
Utilities**

Downer today

We are a leading provider of integrated services across Australia and New Zealand, delivering and maintaining essential infrastructure that enables communities to thrive.

26,000 employees 

\$10.6 billion revenue in 2025

500+ locations 

A network of 21,000 suppliers and subcontractor partners 





**ZERO
HARM**

Putting people first.

The safety, health and wellbeing of our workforce is our first priority.

We believe that our work can be performed in a way that is safe for our people, the environment, our business and the communities in which we operate.

Our teams live and breathe this well-established and deeply held belief which is founded on the principle of Zero Harm.

Our Purpose:

Enabling communities to thrive.

Our Promise:

Our customers' success is our success.

Our Pillars:



Safety & Sustainability

Safety is our first priority. Zero Harm to our people, communities and environment is embedded in our culture. We will leave a positive legacy for future generations.



Delivery

We build trust by delivering on our promises with excellence while focussing on sustainability, value for money and efficiency.



Relationships

We collaborate to build and sustain enduring relationships with our customers, our people and communities based on trust and integrity.



Thought Leadership

We remain at the forefront of our industry by employing the best people and having the courage to challenge the status quo.



About us

Enabling our customers to service their energy and utility needs today. Reshaping essential infrastructure for tomorrow.

Downer's Energy & Utilities business unit is an integrated trans-Tasman team, providing services and solutions that connect communities to essential networks and infrastructure.

We design, build, operate and maintain today's critical assets and networks, delivering complete services across the water, electricity, telecommunications, industrial and power generation sectors.

Our expertise spans in-house technical smarts, specialist engineering, integrated OEM partners, and dedicated crews of qualified tradespeople.

As the energy transition accelerates and infrastructure evolves, Downer's Energy & Utilities is your partner today as we work to enable our customers' assets and networks for tomorrow.

You will find our people working around the clock across Australia and New Zealand, delivering safe and sustainable essential services to help shape a smarter future and enable our communities to thrive.

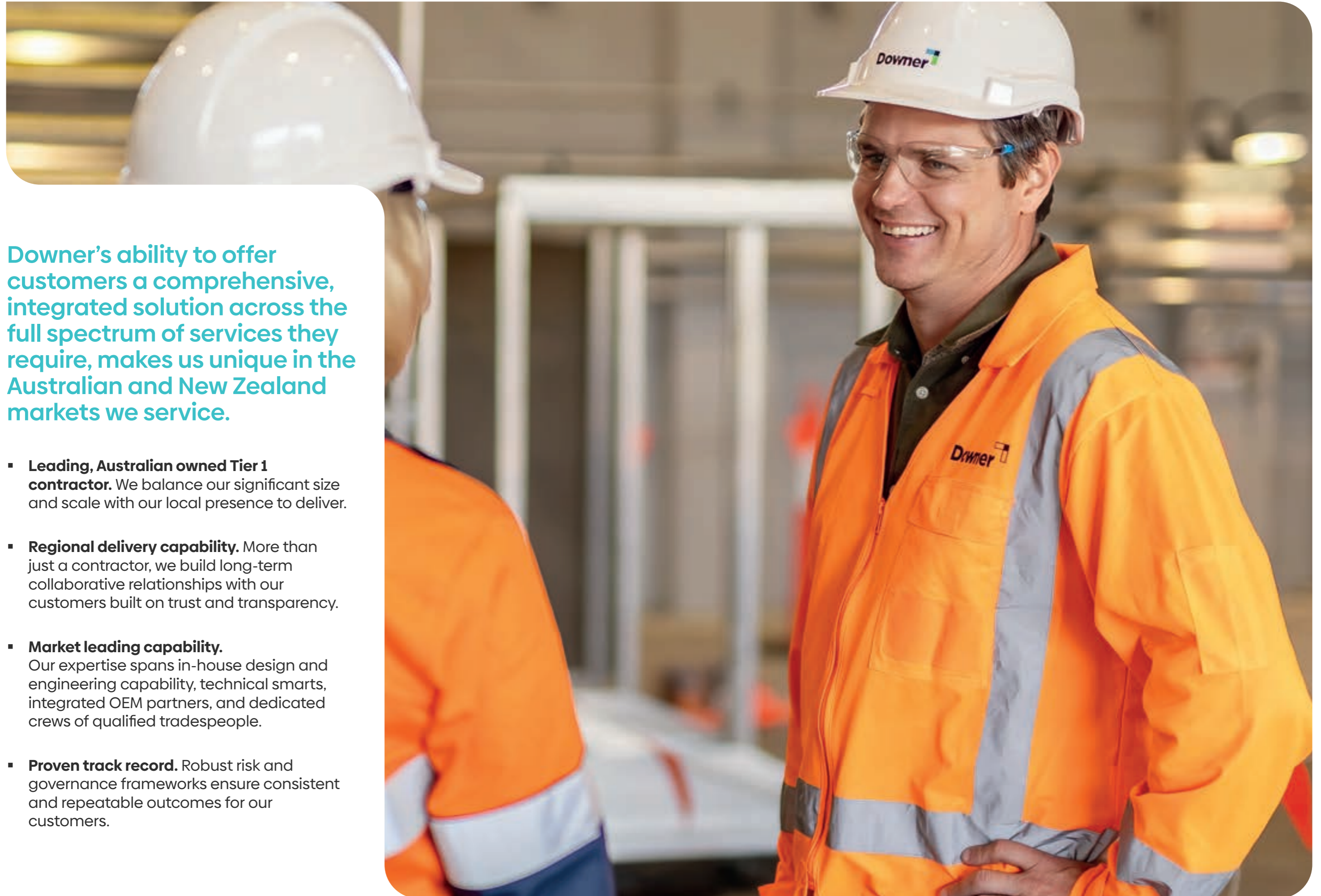
Our sectors

-  **Water**
-  **Energy**
-  **Telco & Network Services**
-  **Critical Resources & Industrial Infrastructure**

Our expertise



* Site Acquisition, Environment, Design (SAED)



Downer's ability to offer customers a comprehensive, integrated solution across the full spectrum of services they require, makes us unique in the Australian and New Zealand markets we service.

- **Leading, Australian owned Tier 1 contractor.** We balance our significant size and scale with our local presence to deliver.
- **Regional delivery capability.** More than just a contractor, we build long-term collaborative relationships with our customers built on trust and transparency.
- **Market leading capability.** Our expertise spans in-house design and engineering capability, technical smarts, integrated OEM partners, and dedicated crews of qualified tradespeople.
- **Proven track record.** Robust risk and governance frameworks ensure consistent and repeatable outcomes for our customers.

80,000km
water pipelines serviced
across Australia
and New Zealand

We operate and maintain
gas pipelines and assets
covering
65,000km²
across VIC, NSW and SA.

In **5 years** we have
installed **~7,000km**
of transmission conductor
and built **20+ subs**

8,660
people across
Australia and
New Zealand

FY24 Revenue
\$3billion

Delivering water and wastewater
services for
more than **14 million**
people across Australia
and New Zealand.

Enabled
>446,000
premises to upgrade their
broadband services as part of
nbn's N2P program

4500+ workers mobilised
per annum to
support our industrial and power
generation customers.

Enabled
+6.6 million
metres of fibre cable blown
through the UFB network in
New Zealand

Partnering with clients that
manage more than
65,000km
of electricity networks across NZ

Involved in two of
**Australia's
largest**
carbon capture and storage
projects.





Water

Size and scale to deliver for our customers.

We're proud to be the largest provider of complete water lifecycle solutions for municipal and industrial water users in Australia and New Zealand.

Our services span the full asset lifecycle, including design, construction, operations and maintenance across water and wastewater treatment, linear networks, process improvement and an industry leader in biosolids treatment.



Linear networks

With experience working across all kinds of challenging environments, Downer ensures customers' water and wastewater networks are designed, built, operated and maintained to achieve optimum performance and reliability.



Water, wastewater and recycled water treatment

Our team has designed and constructed over 80 treatment plants throughout Australia and New Zealand. As a major delivery partner, we provide access to world-leading technologies to help deliver better water outcomes for our customers and communities.



Biosolids gasification

Biosolids gasification transforms wastewater treatment residuals into a renewable heat source and a clean, stable biochar product. Downer delivered Australia's first gasification facility in Loganholme, in partnership with Logan Water and Pyrocal.



Pipe repair and rehabilitation

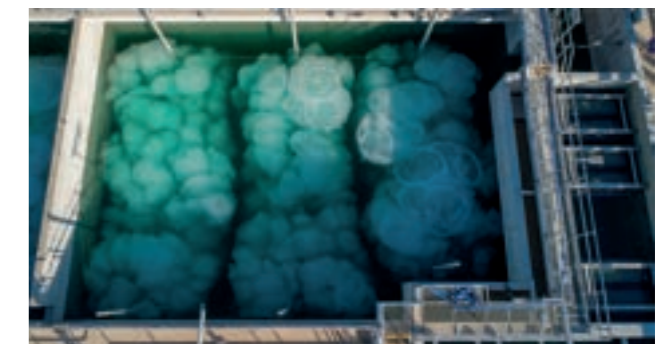
PipeTech, Downer's pipeline rehabilitation specialist, offers trenchless and low impact relining solutions for water, wastewater and stormwater pipes and culverts.



Operations & Maintenance

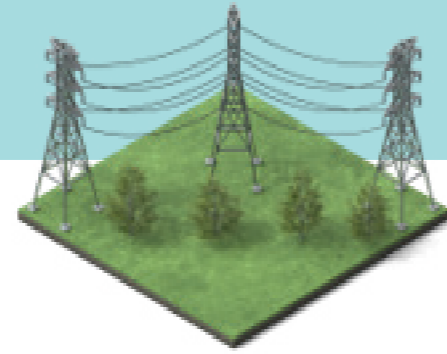
With responsive service models and qualified people on the ground, Downer keeps its customers' water, wastewater and stormwater assets flowing.

Supporting reticulation, treatment and network resilience, our team works alongside asset managers to maintain critical infrastructure with speed, safety and precision.



Membrane Bioreactors (MBR)

Downer has delivered some of the largest Membrane Bioreactors (MBRs) for water authorities across Australia, an advanced technology that uses biological treatment and membrane filtration for wastewater. MBRs offer a number of advantages over traditional methods, including a smaller footprint, treatment efficiency, better solids removal, and the production of higher quality effluent.



Energy

The power behind Australia's energy transition.

Downer is at the forefront of delivering power infrastructure and specialist services to the power generation, future energy, resources and industrial sectors.



Power generation

We provide maintenance and outage services essential in running Australia's power stations, and support our customers to proactively manage the energy transition.



BESS

We bring in-house engineering capability and project management to design, engineer and construct civil and electrical Balance of Plant (BoP) infrastructure for the next generation BESS.



Transmission Lines

Established in 1951, our award-winning transmission lines team has extensive experience in delivering large and complex transmission line projects across Australia.



Substations

Downer has extensive experience in the design, construction, operations and maintenance of brownfield and greenfield substations.



Renewable Energy

Providing utility and commercial scale sustainable energy solutions, including Solar PV and battery systems, hybrid solutions, battery and other storage and smart metering.



Domestic Gas

Delivering safe, reliable gas network solutions for our customers and communities.



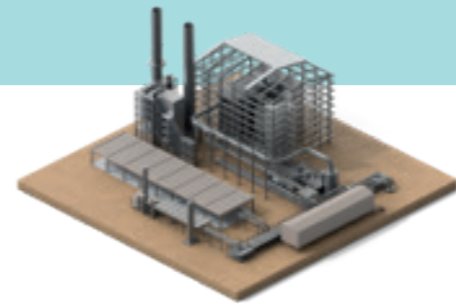
Electrical Distribution

Downer works with energy providers in New Zealand to deliver power distribution services their customers.



Electrical Manufacturing

For over 40 years Downer has been delivering comprehensive electrical manufacturing from its facilities in NSW and QLD. From design and fabrication to installation and commissioning, our expertise covers switchboards, switch rooms and skid fabrication.



Critical Resources and Industrial Infrastructure

Embracing the future.

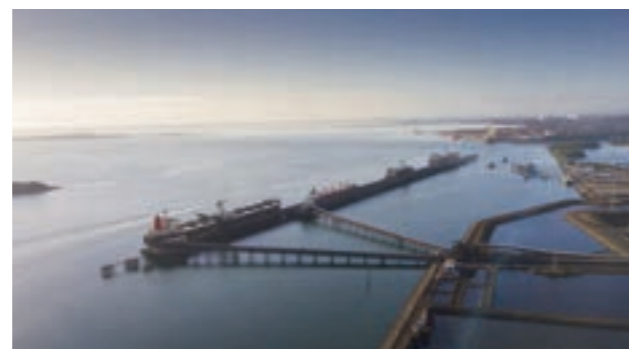
For 50+ years, Downer has partnered with major Australian resources and industrial companies, revitalising aging infrastructure, boosting manufacturing, and delivering specialist technical services.

Committed to safety, quality and the wellbeing of our people, our dedicated teams deliver services that support our customers in maintaining and upgrading their assets across the mining, gas, and industrial sectors.



Resources and heavy industry

Downer delivers multi-faceted service including structural and mechanical works, instrumentation, electrical and instrumentation, scaffolding and double rope access. We leverage our centralised pool of trade resources and highly experienced personnel to deliver safe, reliable and high-quality services for major clients across Australia.



Port infrastructure

We operate out of Australia's largest ports, providing mechanical, electrical, shutdown and specialist services to customers including Port of Newcastle and Gladstone Ports Corporation, ensuring the smooth operation of their assets and port trade.



Carbon Capture and Storage (CCS)

From involvement in Australia's largest carbon capture and storage projects, to the manufacture and install of over 1,000 wellhead skids in the Surat Basin, we deliver on facility construction and infrastructure projects across the integrated gas sector.



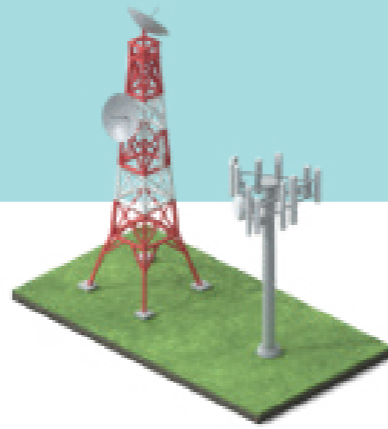
Metals and minerals

Downer's Mineral Technologies is your partner for fine mineral beneficiation. Specialised mineral processing, engineering equipment manufacturing and across the project life cycle.



Natural gas

We deliver safe, quality technical services, maintenance and construction across the Liquid Natural Gas industry.



Telecommunications & Network Services

Solutions to meet the technology needs of the future.

Downer provides end-to-end technology, communication and metering service solutions, partnering with clients to build and strengthen their networks and infrastructure.

Working with Australia and New Zealand's largest telecommunications and technology providers, Downer delivers integrated civil construction, electrical, fibre, copper and radio network deployment capability.



Fixed networks

Providing an extensive range of fixed network design and construction services and solutions including copper, cable and fibre – connecting more people in residential and commercial locations to broadband services. We operate a 24x7 Technical Operations Centre (TOC) and work management centres across Australia and New Zealand.



Wireless Networks

Downer is a key delivery partner to major telecommunications carriers throughout Australia.

We provide full turnkey mobile services across all technology bands (4G and 5G) for commercial networks and P25 systems for critical communications networks servicing front line Emergency Service Organisations.



Smart metering

As the trusted leader for meter provisioning, data capture and information insights, Skilltech offers a suite of metering technology solutions for its customers, putting insights into the hands of end-users and utilities alike.

Skilltech has relationships in place with all major meter manufacturers approved in Australia, allowing us to weigh up the benefits of individual solutions and provide expert advice tailored to our customer's needs.

Our key capabilities:

- Meter reading
- Meter replacement
- Technology and Innovation



Next Generation Technologies

Capability across software, engineering, network optimisation and business intelligence.

Working with transport and network customers, NGT has been providing proactive, efficient and cost-effective services for more than 20 years.



UAM

Specialist services to utility providers and energy organisations in Victoria, Queensland and Western Australia.

Working with electrical distributors and private pole owners, UAM combines its manufacturing capabilities, engineering solutions and field expertise to extend the life of its customers' assets and enhance network performance.

Reconciliation Action Plan

Downer acknowledges Aboriginal and Torres Strait Islander peoples as the traditional and continuing custodians of Australia.

We acknowledge the spiritual and cultural bonds linking them to Country. Downer is committed to reconciliation and is grateful for the ongoing support from Reconciliation Australia to progress our Innovate Reconciliation Action Plan initiatives.

Downer Group's first Innovate Reconciliation Action Plan (RAP) covering both Downer and Spotless was endorsed by Reconciliation Australia in May 2022 and launched in July 2022. Downer aims to close out all commitments in this RAP in the first half of FY25, then launch our next Innovate RAP outlining Downer's additional commitments through to FY26.

We believe that developing a Reconciliation Action Plan (RAP) is a vital way to contribute to reconciliation in Australia, while also setting clear objectives and goals to achieve as an organisation in order to support Aboriginal and/or Torres Strait Islander peoples and communities.

Lucretia, Andrew, Ed, and Elaine at the Eyre Peninsula Link project site, which our Power Projects team completed in 2023.





Best practice project management is in our DNA.

Downer's Delivery Management Methodology (DMM) shapes how we operate and deliver value to our customers.

It serves as a guiding framework for effective delivery, establishing governance and leadership standards that ensure consistent and repeatable outcomes for our customers.

Drawing from established project and contract management practices, the DMM is adaptable to business-specific capabilities while aligning with the unique requirements of our customers and legislative standards.

Better together

We are committed to building strong relationships with our customers, people and communities.

Together with our customers, we connect communities and help to shape a sustainable future. We do this by:

- Prioritising local supplier spend, working local businesses across our projects in regional and remote areas of Australia.
- Partnering with Indigenous businesses including Manaji Projects in Queensland to train, hire and retain First Nations people.
- Supporting the local community in the regions we operate.
- Building a workforce for the future through engagement with universities and tertiary training organisations to support graduates, apprentices and cadets across our organisation.





Energy & Utilities.

Australia

135 Coronation Drive
Milton QLD 4064

Trinity Business Campus
39 Delhi Road
North Ryde NSW 2113

Level 10
567 Collins Street
Melbourne VIC 3000

140 St Georges Terrace
Perth WA 6000

New Zealand

130 Kerrs Road
Wiri
Auckland North Island

Acknowledgment of Country

Downer acknowledges Aboriginal and Torres Strait Islander peoples as the First Australians and the Traditional Custodians across Australia.

We would like to acknowledge and pay our respects to the Elders of the past, present and future in maintaining the culture, Country and their spiritual connection to the land.

Whakatauki

Whakatauki Ko te whānau, ko te manaaki, ko te kairangatira, ko te ngākau pono ngā tikanga tuku iho hei korowai mo tatou. Ko te Kauri i whakawhiwhi haumaruru, ko te Rimu i whakawhiwhi taonga, ko te Tōtara i whakawhiwhi whanaungatanga, ko te Kahikatea i whakawhiwhi whakaaro matakite. Ngā pou e wha i aumangea ai te whakatauki 'Mā te whanaungatanga ka angitū'. Hui e! Taiki e!

We are held together by our closely held values of family and relationships, care and respect, excellence and integrity. The Kauri connects us to Safety, the Rimu connects us to Delivery, the Tōtara connects us to Relationships and the Kahikatea connects us to Thought Leadership. These are our four Pillars upon which we build 'Relationships creating success'. United and ready to move forward!

