



Delivering World Class Infrastructure for New Zealand.

New Zealand's roads, rail networks, schools, hospitals, water, and energy systems connect and sustain communities across the country. Downer helps keep them running, and helps build what comes next.



WHO WE ARE

One of New Zealand's largest infrastructure delivery partners.

Established in New Zealand in 1933, our network of 190 nationwide locations and 8,000 local people delivers the full lifecycle from design and construction through to long-term operations and maintenance. We work alongside central government, local councils, iwi, and communities to deliver infrastructure that performs today and endures for generations.

Established in NZ

1933

8,000

Local team members

190

Locations nationwide

500+

Projects completed

\$1.8B

FY25 supply-chain spend

6

Market sectors

OUR PURPOSE

Enabling communities to thrive.

Enabling

We collaborate to solve problems and deliver high-performance results.

Communities

Our people, partners, customers, shareholders, and the local communities we serve across New Zealand.

To thrive

Greater liveability, wellbeing, productivity, and prosperity.

One team. End-to-end delivery. Six sectors.

We organise around the sectors that matter to the communities and decision-makers we serve.

01 Roads State highways, local roads, bridges & major projects	02 Water Three waters, treatment, reticulation & resilience
03 Energy Transmission, distribution, renewables & connections	04 Built Environment Hospitals, justice, offices, defence & education
05 Rail Track, systems, signalling & corridor works	06 Telecommunications Fibre, radio & emergency communications networks

01

SECTOR

Roads

New Zealand's road network is under pressure-from ageing assets, weather events, population growth, and pressure on whole-of-life value. We are one of the country's largest transport delivery partners, with the scale, capability, and experience to construct, maintain, renew, and grow the networks communities depend on.

WHAT WE DO

Network delivery & maintenance-state highways, arterials, and local roads

Construction & renewals-pavements, bridges, earthworks, and drainage

Major project delivery-Design & Construct (D&C), Alliances, Construct only, and ECIs

Traffic management & programme delivery-including preferred supplier status on Traffic Management Panels

Incident response & network resilience-rapid mobilisation during weather and unplanned events

Design & asset management-whole-of-life planning and performance optimisation

Urban infrastructure-streetscapes, shared paths, stormwater, and utility corridors

Intelligent Transport Systems signals, variable message signs, and connected roadside technology

RECENT WORK

Tirau to Waiouru Rehabilitation, Waikato

Delivered with NZTA, compressing four years of work into two using the new risk-based traffic management guide. The accelerated approach boosted efficiency by more than 50% and unlocked \$100 million in whole-of-life savings.

SH94 Milford Road Alliance, Te Anau

A long-standing alliance with NZTA maintaining the road between Te Anau and Milford Sound, integrating avalanche control, incident response, tunnel operations, and maintenance.

Te Ara Tupua, Wellington

With HEB and Tonkin + Taylor, a transformational 4.5km shared walking and cycling path along the harbour edge from Ngā Ūranga to Pito-One-a safer, more resilient corridor beside SH2.

Bulls to Sanson, Ōhakea

Our construction and Integrated Traffic Solutions teams delivered the Commercial Vehicle Safety Centre (CVSC) which utilises technologies such as weigh-in-motion checks and smart recognition systems to enhance road safety and improve heavy vehicle inspection efficiency.

VALUE WE BRING

We integrate design, funding logic, and delivery methodology from the outset-driving better outcomes, faster.

02 SECTOR

Water

New Zealand's water infrastructure challenges demand partners who understand both the urgency and the complexity. We keep water flowing to homes and businesses and build resilience into the networks communities rely on.

WHAT WE DO

Water & wastewater-treatment plants, reticulation, and network delivery

Asset management & maintenance-network optimisation and long-term performance

Stormwater & resilience-flood management and three waters programmes

RECENT WORK

Regional Water Delivery-Whangā rei, Southland & Taupō

Trunk mains rehabilitation, pump station upgrades, and proactive maintenance. Locally sourced, standardised pump station components have cut maintenance costs and improved supply-chain resilience across multiple regions.

Watercare Services Limited

Delivering water and wastewater reactive maintenance and managing planned works, including metre replacement and pipe renewal programmes. We have provided water services in the north Auckland region since 1991 and now serve more than 400,000 households.

Tasman District Council

For more than 20 years Downer has operated and maintained Tasman's three waters infrastructure for 58,000 people across five urban centres, developing emergency protocols that strengthened coordination with Civil Defence.

VALUE WE BRING

We keep essential services running while helping communities and asset owners build long-term network resilience.

03 SECTOR

Energy

New Zealand's energy transition requires partners who understand both the urgency and the complexity. We deliver the infrastructure that connects renewable generation to the grid and builds resilience into the networks.

■ WHAT WE DO

Energy infrastructure-electricity transmission, distribution, and substations

Asset management & maintenance-network optimisation and long-term performance

Renewables & connections-wind, solar, hydro, and battery storage infrastructure

■ RECENT WORK

Turitea Wind Farm

Delivered the high-voltage substation and all electrical works for one of New Zealand's largest wind farms; our civils team performed earthworks and supported the road network.

Tokaanu-Whakamaru Tactical Thermal Upgrade

With Transpower and Beca, designed and delivered a complex transmission upgrade including two new tower builds, 16 tower raises, and five strain conversions.

Transpower Regional Service Contract

Delivering line and substation transmission services across the central North Island, and sitting on the contestable work panels for major grid investment projects.

VALUE WE BRING

We build and maintain the high-voltage infrastructure that connects new generation to the grid-working inside the networks long enough to know how they behave, and how to keep the power on while the system decarbonises.

04 SECTOR

Built Environment

The hospitals, schools, and public facilities communities rely on need providers who understand how those environments work. We deliver and maintain social infrastructure with a focus on outcomes for the people who use it-not just the assets themselves.

WHAT WE DO

Facilities management & asset maintenance

Public-Private Partnership (PPP)

-& long-term asset management

Live-environment delivery-operating hospitals, schools, and public facilities

Social infrastructure delivery-

healthcare, education, corrections & justice, government and defence

Vertical construction-delivered through Hawkins, Commercial Contractors throughout New Zealand

RECENT WORK

Ministry of Education property portfolio

Nationwide facilities maintenance and property services across a large, geographically diverse education portfolio.

Kāinga Ora (facilities management)

Since 2010, multi-trade maintenance services supporting over 23,000 homes across Auckland and Wellington.

City Rail Link (facilities management)

Appointed by Auckland Transport to maintain CRL's stations and infrastructure for 30 years-asset management, hard maintenance, cleaning, and pest control.

Auckland Airport Domestic Jet Terminal (construction)

Hawkins is delivering the new Domestic Jet Terminal and continuing a 15-year partnership with Auckland Airport. This 78,000m2 building will increase passenger capacity, streamline domestic and international travel, and support over 2,500 jobs at peak construction.

VALUE WE BRING

Through long-term asset management and deep experience in live, complex environments, we keep essential infrastructure performing-delivering safe, reliable, efficient services that align with government priorities and the outcomes communities depend on.

05

SECTOR

Rail

Rail is central to New Zealand's long-term transport and freight strategy. We bring specialist capability across track, systems, signalling, and corridor works-delivering safely in live operational environments.

WHAT WE DO

Track construction & renewals-turnouts, track upgrades and network resilience

Corridor & civil works-earthworks, drainage, structures and utilities

Systems integration & commissioning-bringing multi-disciplinary rail programmes together

Rail systems & signalling-transition from legacy to modern, digital signalling

Stations & network upgrades-interchanges, accessibility and level crossing removals

Live rail delivery-safe execution within operational passenger and freight networks

RECENT WORK

City Rail Link

Critical works across tunnels, stations, rail systems, and urban realm through the Link Alliance; station fit-outs with Hawkins; and Lower Albert Street and Wellesley Street works-all in a live urban environment.

Wiri to Quay Park, Auckland

End-to-end rail capability: track construction and renewals, digital signalling upgrades, corridor and civil works, station and network improvements, systems integration and commissioning-all executed safely within live passenger and freight networks.

Wellington Metro Upgrade

Modernised the network through major re-signalling and infrastructure works, integrating new and existing rail assets, improving safety and reliability and enabling increased train capacity.

VALUE WE BRING

We bring track, systems, and signalling together as one capability-delivered safely inside live operational networks.

Telecommunications

Telecommunications networks underpin our economy, our emergency response, and how communities stay connected-yet their resilience is often under-recognised as critical infrastructure. Ageing assets, rising demand, and more frequent extreme weather are exposing vulnerabilities, while consenting and regulatory complexity can slow deployment, upgrade, and maintenance. Network performance depends not only on private investment but on the policy, regulatory, and consenting environment government sets.

WHAT WE DO

Network maintenance & fault response-keeping fibre, copper, and radio networks operational and resilient

Construction & deployment-fixed and radio infrastructure, including emergency communications networks

Network upgrades & asset renewal-strengthening resilience while evolving to meet growing demand

Emergency response-rapid mobilisation to restore connectivity during extreme events

RECENT WORK

Chorus Field Services Agreement

Maintenance, fault response, and network upgrades across fibre and legacy networks in the South Island and lower/central North Island.

One New Zealand and Spark

National maintenance, fault response, and upgrade works supporting radio and fibre network infrastructure.

Tait-Public Safety Network

Construction of the new nationwide, encrypted, resilient digital radio network for emergency communications.

VALUE WE BRING

We keep the networks New Zealand already relies on running and resilient-maintaining and strengthening existing assets while extending them to meet demand. With stable, long-term policy settings and strong government-industry partnerships, that resilience is built to last.

The capability and partnerships behind every sector.

Social impact & partnership with Māori

Downer recognises the integral role of Māori as partners and stakeholders. We are committed to building meaningful, enduring relationships with iwi and mana whenua, and to embedding social impact into how we deliver.

Partnership

Engaging early and working alongside iwi and hapū in planning and delivery.

Respect for tikanga Māori

Ensuring cultural values and practices are understood and upheld.

To thrive

Creating benefits that extend beyond the life of a project.

CASE STUDY-TE ARA TUPUA-WELLINGTON

Māori leadership development

Downer opened its Te Ao Māori training programmes to every Alliance participant, including iwi partners Te Ā ti Awa Taranaki Whānui and Ngā ti Toa Rangatira. Fourteen people completed Te Ara Whānake and four completed Te Ara Mā ramatanga, strengthening identity, whakapapa connections, and Māori leadership pathways. Alliance Chair Manea Sweeney acknowledged the programmes as building capability in a way that leaves a legacy well beyond the project itself.

86%

Key Result Area score by Mana Whenua

DELIVERING SOCIAL IMPACT

Employment & skills pathways-job opportunities for local communities, including Māori and Pasifika; apprenticeships, cadetships, and on-the-job training.

Community investment-supporting local initiatives that strengthen wellbeing and resilience.

Local procurement-engaging iwi and Māori-owned businesses in our supply chain and supporting regional economic development.

Cultural outcomes -protecting sites of significance and embedding cultural narratives and identity into infrastructure where appropriate.

How we deliver-safely, sustainably, consistently

Safety-Zero Harm

Safety, health, and wellbeing come first. Our Zero Harm approach ensures every project is delivered safely for our people, our customers, and the communities we operate in.

Environment commitment

We are committed to reducing emissions and supporting the transition to net zero, with clear targets aligned to a 1.5°C pathway and a focus on practical decarbonisation.

Consistent delivery

Our Delivery Management Methodology (DMM) ensures consistent, repeatable outcomes-one quality system, one safety culture, one project management methodology, applied across every layer.

Partnerships & supply chain

Downer provides integrated capability through a strong network of specialist, pre-qualified businesses, partners, and supply-chain services delivering end-to-end infrastructure solutions.

Digital Engineering Digital infrastructure delivery, engineering innovation, and project digitisation.	Hawkins Vertical construction with a long-standing reputation for delivering complex, high quality buildings across New Zealand.
Professional Engineering Structures, pavements, temporary works, and engineering management.	Road Science Research-led pavement innovation for safer, smarter, more resilient roads.
Asphalt Production Nationwide supply through fixed plants, mobile plants, and JV partners.	Line Marking New Zealand's largest line-marking operation-highways, airports, carparks, and transport projects.
Intelligent Transport Systems Technology-led traffic and transport solutions improving safety and network efficiency.	Greenspace Landscaping, arboriculture, vegetation management, playgrounds, sports fields, and environmental services.
Surveying A national team supporting projects across both islands.	Downer Cranes Nationwide crane access, lifting solutions, transport, and operator competency services.
Business Development Strategy, market analysis, customer relationships, capture planning, and communications support.	Green Vision Recycling Recycled aggregates, asphalt, spoil disposal, and sustainable materials.

Why Downer?

Downer was founded by Arnold Downer in 1933 in Wellington, and we've been delivering infrastructure in New Zealand ever since. Relationships built over decades, deep knowledge of local conditions, and a track record earned project by project, community by community.

Specialist depth, integrated delivery-genuine, hard-earned local expertise in every sector; people who know the terrain, supply chains, stakeholders, and conditions. When we come together, that depth strengthens.

One team, by design-shared leadership, common systems, and coordinated resourcing mean we deliver as a single, aligned team.

Straightforward and accountable-clear about where we add value and honest about where we don't, backed by proven capability and trusted relationships across complex horizontal and vertical infrastructure.

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